

Leading the Way



*MacKenzie Hurd, CFA
Director, Client Service and
Consultant Relations*



*Mark Lee
Director, Subadvisory Sales and
Client Service*

NEW CLIENT SERVICE ANNOUNCEMENTS

New Director, Client Service and Consultant Relations

MacKenzie Hurd joins Rainier's New York office as Director of Client Service and Consultant Relations. MacKenzie previously worked for Callan Associates as Partner and Vice President with main responsibilities in strategic business planning and implementation of west coast-based institutional plan sponsor relationships. Prior to joining Rainier, MacKenzie was Vice President, Relationship Manager for The Capital Group Companies. He also worked as Vice President, Defined Contribution Specialist.

New Director, Subadvisory Sales and Client Service

We welcome Mark Lee to Rainier. Mark will be focusing on the Subadvisory business and will also collaborate with the other members of the Financial Institutions Group, led by Brian M. Bader, Principal, to enhance our efforts with financial institutions and intermediaries in all sales channels. Mark comes to Rainier from Matthews International and has previous experience with Legg Mason and Lord Abbett.



*Kristen Howell, Principal
General Counsel*



*Tyler Platte, Principal
Senior Equity Trader*

PRINCIPAL ANNOUNCEMENTS

Kristen Howell becomes a Principal

Rainier congratulates Kristen Howell as a new Principal. Kristen joined the firm in 2007. Prior to joining Rainier, she served as corporate counsel for technology firm Quantum Corporation (formerly ADIC), after seven years of outside counsel experience in corporate securities, mergers, employment and commercial litigation, compliance and policy development. Kristen is General Counsel and Secretary to the Board of Directors of Rainier Investment Management. She also serves as the Secretary to the Board of Directors for the Rainier Funds.

Tyler Platte becomes a Principal

Rainier congratulates Tyler Platte as a new Principal. Tyler joined Rainier as Senior Equity Trader in 2007. His industry experience began in 1996 as a portfolio accountant with Scudder Kemper Investments in Boston, MA. He continued in 1998 with Westpeak Global Advisors, Boulder, CO, where he was responsible for trading across small-, mid-, and large-capitalization stocks.

Lisa Thenell becomes a Principal

Rainier congratulates Lisa Thenell on her appointment as a Principal. Lisa is the Chief Compliance Officer ("CCO") of Rainier Investment Management, Inc. and the Rainier Mutual Funds. She has worked in the investment management and mutual fund industry in various roles for over twenty years. In 1996 Lisa came to Rainier as the Director of Mutual Fund Services and supervised all legal, regulatory and marketing efforts of the Rainier Funds. She was appointed CCO of Rainier and the Rainier Funds in 2008.

With over \$18.1 Billion in assets under management as of 6/30/11, Rainier now has 22 principals, 12 of whom are shareholders.



*Lisa Thenell, Principal
Chief Compliance Officer*